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ANNUAL AUDITED HEPORT FORM X-17A-5 PART III

FACING PAGE

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	1/01/2007	AND ENDING	2/31/2007
	MM/DD/YY		MM/DD/YY
A. REGIS	TRANT IDENTIFIC		
NAME OF BROKER-DEALER: Ohim	, ,	u, dha tes	OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BUSINE	ESS: (Do not use P.O. Bo	x No.)	FIRM I.D. NO.
21 Merchants Row			
	(No. and Street)		
Boston	ma		02109
(City)	(State)	(Z	ip Code)
NAME AND TELEPHONE NUMBER OF PERSO Haro U.H. OShima	ON TO CONTACT IN R	(617)	ORT 523-1527 Area Code - Telephone Number)
P ACCOU	NTANT IDENTIFIC		Area Code - Telephone (Validet)
B. ACCOU	INTAINT IDENTIFIC	ATION	
INDEPENDENT PUBLIC ACCOUNTANT whos	e opinion is contained in	this Report*	
DAVID Merfeld, L	LC		
(Nar	ne – if individual, state last, fir	st, middle name)	
21 Merchants Row	Boston	m A	02109
(Address)	(City)	PROCES	(Zip Code)
CHECK ONE:		1110020	OCLD
Certified Public Accountant		MAR 0 6.2	2008
☐ Public Accountant		N THOMSO	N
☐ Accountant not resident in United S	States or any of its posses	FINANCIA:	AL
FO	R OFFICIAL USE ON	ILY	
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	<u>,,</u>		

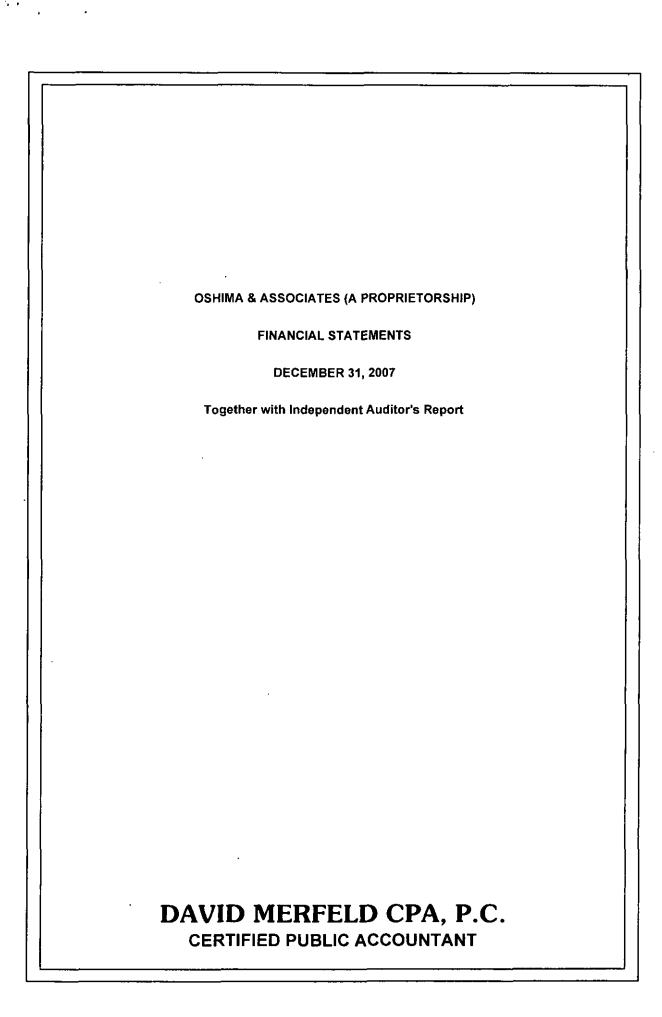
*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)



OATH OR AFFIRMATION

1, Harold H. Oshima	, swear (or affirm) that, to the best of
, , , , , , , , , , , , , , , , , , , ,	ng financial statement and supporting schedules pertaining to the firm of
	, as , 20 07 , are true and correct. I further swear (or affirm) that
of <u>December 31</u>	- 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1 - 1
	prietor, principal officer or director has any proprietary interest in any account
classified solely as that of a customer, exc	ept as follows:
vigo-	
Y ************************************	
JEREMIAH P. AHERN	
Notary Public Commonwealth of Massachusette	
My Comembelon Explore Feb 23, 2012	Signature
	$O \rightarrow A$
•	Proprietor
\bigcap	0/19/08
Jean I Py	7117108
Notary Public	_
This report ** contains (check all applicated) (a) Facing Page.	le boxes):
(a) Facing Page. (b) Statement of Financial Condition.	
(c) Statement of Income (Loss).	
(d) Statement of Changes in Financia	Condition.
	ders' Equity or Partners' or Sole Proprietors' Capital.
	s Subordinated to Claims of Creditors.
(g) Computation of Net Capital.	3D D 1 15 0 2
	Reserve Requirements Pursuant to Rule 15c3-3. ssion or Control Requirements Under Rule 15c3-3.
``	oriate explanation of the Computation of Net Capital Under Rule 15c3-1 and the
, 0,	the Reserve Requirements Under Exhibit A of Rule 15c3-3.
	ited and unaudited Statements of Financial Condition with respect to methods of
consolidation.	
(1) An Oath or Affirmation.	
(m) A copy of the SIPC Supplemental	
☐ (n) A report describing any material in	adequacies found to exist or found to have existed since the date of the previous audit.

** For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



FINANCIAL STATEMENTS

DECEMBER 31, 2007

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21 MERCHANTS ROW BOSTON, MA 02109 617-248-1901 FAX 617-248-1902 David@Merfeldcpa.com

Independent Auditor's Report

Harold Oshima
Oshima & Associates (a proprietorship)
Boston, Massachusetts

I have audited the accompanying statement of financial condition of Oshima & Associates (a proprietorship, the "Company") as of December 31, 2007 and the related statements of income, of changes in equity, and of cash flows for the year then ended that you are filing pursuant to rule 17a-5 under the Securities Exchange Act of 1934. These financial statements are the responsibility of the Company's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with U.S. generally accepted auditing standards. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates used by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for our opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Oshima & Associates (a proprietorship) at December 31, 2007, the results of its operations, the changes in its equity and its cash flows, for the year then ended in conformity with U.S. generally accepted accounting principles.

David Merfeld CPA, P.C.

Boston, Massachusetts February 14, 2008

STATEMENT OF FINANCIAL CONDITION

December 31, 2007

See Auditor's Report

ASSETS

Current assets		
Cash	\$	10,615
Accounts receivable		8,482
Prepaid insurance		528
Total current assets		19,625
Other assets		
Computers, net of depreciation of \$1,825		2,980
Marketable securities available-for-sale		16,332
Deposit with correspondent broker		
Cash		1,148
Marketable securities available-for-sale		1,465
Total other assets	-	. 21,925
Total assets	\$	41,550
LIABILITIES AND EQUIT	Y	
Current liabilities		
Accrued expenses	\$	8,632
Equity		
Owner's capital		36,817
Cumulative other comprehensive income		-3,899
Total equity	<u> </u>	32,918
Total liabilities and equity	\$	41,550

STATEMENT OF INCOME

For the Year Ended December 31, 2007

See Auditor's Report

Revenues	
Commissions	\$ 150,820
Investment income	307
Total revenues	151,127
Expenses	
Computer software	. 1,364
Dues and subscriptions	585
Wages and benefits	55,297
Computer services	1,549
Travel	1,371
Bank charges	265
Contributions	460
Depreciation	817
Equipment	2,368
Insurance	1,083
Licences and pemits	· 855
Office supplies	4,512
Storage and outside services	3,102
Delivery and postage	1,852
Professional fees	3,220
Repairs	930
Rent and utilities	35,707
Personal property taxes	154
Telephone	5,144
Total expenses	120,635
Net income	\$ 30,492

STATEMENT OF CHANGES IN EQUITY

For the Year Ended December 31, 2007

See Auditor's Report

	 Owner's Capital	ulative Other nensive Income	 Total Equity
Balance, January 1, 2007	\$ 29,165	\$ -4,509	\$ 24,656
2007 transactions Net income	30,492		30,492
Other comprehensive income Realized loss on sale Unrealized holding gain		-915 1,525	-915 1,525
Distributions to owner	 -22,840	 	-22,840
Balance, December 31, 2007	\$ 36,817	\$ -3,899	\$ 32,918

STATEMENT OF CASH FLOWS

For the Year Ended December 31, 2007

See Auditor's Report

Cash flows from operating activities		
Commission revenue received	\$	148,400
Operating expenses paid		-114,050
Investment income received		0
Net cash flows from operating activities		34,350
Cash flows from investing activities		
Computer purchased		-1,447
Cash flows from financing activities		•
Dividends paid	 	-22,840
Cash flows		10,063
Cash, beginning of year		552
Cash, end of year	\$	10,615
Reconciliation of net income to cash flows from operating activities		00.400
Net income	\$	30,492
Adjustments to reconcile net income to cash provided by operating activities		-307
Depreciation		-307 817
Changes in assets and liabilities		017
Accounts receivable		-2,420
Prepaid insurance		313
Accrued expenses		5,455
Net cash flows from operating activities	\$	34,350
Non-cash investing and financing activities		
Investment income directly reinvested in marketable securities		•
Total investment income	\$	307
Income directly reinvested by issuer	T	307
Investment income received in cash	\$	0

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NOTES TO FINANCIAL STATEMENTS

December 31, 2007

A. Securities dealer registration and nature of operations

Oshima & Associates (the "Company") is a proprietorship of Harold Oshima. The Company is registered with the Financial Industry Regulatory Authority ("FINRA", formerly the National Association of Securities Dealers) and the Securities and Exchange Commission ("SEC") as a broker/dealer in securities. In order to continue this status, the Company is required to maintain net capital, as defined by FINRA and the SEC, of in excess of \$5,000. At December 31, 2007, net capital was \$26,797.

As a broker/dealer, the Company receives commission revenue from the sale of securities and mutual funds and from advisory fees. Fees are also charged for tax and financial advisory services. By engaging the services of another broker/dealer, on a fully-disclosed basis, and acting solely as an "introducing broker", the Company does not hold customer securities, execute transactions for customers, or perform custodial functions for customers.

A substantial portion of the Company's revenues is derived from clients residing in. Massachusetts, and a downturn in the state's economy could have an effect on the Company.

B. Significant accounting policies

The Company's financial statements are presented in accordance with U.S. generally accepted accounting principles. Significant accounting policies employed in the preparation of these financial statements include:

<u>Estimates</u>: The process of preparing financial statements in conformity with generally accepted accounting principles requires the use of estimates and assumptions regarding certain types of assets, liabilities, revenues and expenses. Such estimates primarily relate to unsettled transactions and events as of the date of the financial statements. Accordingly, upon settlement, actual results may differ from estimates.

<u>Commission revenue and expense</u> are recognized as the transactions that give rise to the income and expense close.

<u>Unrealized holding gains and losses</u> arise from changes in the value of available-for-sale securities. These gains and losses are included in other comprehensive income.

<u>Depreciation</u> on computers is computed on the straight-line basis, over the 5-year estimated useful lives of the assets.

C. Operating lease from related party

Office space has been provided under a tenancy-at-will. Rent has been charged at the rate of \$2,500 per month, plus special assessments and utilities.

D. Deposit with correspondent broker

Because the Company does not handle customer securities or trades directly, it has entered into a relationship with a clearing, or correspondent, broker. As part of the terms of its contract with this broker, it maintains with them a \$1,148 deposit, held in a money-market fund. Interest earned on this account inures to the benefit of the Company.

E. Investment in marketable security

The Company's investments in marketable securities are held for an indefinite period and thus are classified as available-for-sale. Available-for-sale securities are recorded at fair value in investments and other assets on the balance sheet, with the change in fair value during the period included in other comprehensive income for the period. Cost and fair value of the securities – stocks and mutual funds – were \$4,588 and \$17,797, respectively, at December 31, 2007.

OSHIMA & ASSOCIATES (A PROPRIETORSHIP) NOTES TO FINANCIAL STATEMENTS

December 31, 2007

F. Income taxes

As a proprietorship, all income of the Company is taxed to Harold Oshima. Therefore, no provision is shown for federal or state income taxes in the financial statements.

DAVID MERFELD CPA, P.C. CERTIFIED PUBLIC ACCOUNTANT

21 MERCHANTS ROW BOSTON, MA 02109 617-248-1901 FAX 617-248-1902 David@Merfeldcpa.com

Independent Auditor's Report

Harold Oshima
Oshima & Associates (a proprietorship)
Boston, Massachusetts

I have audited the accompanying financial statements of Oshima & Associates (a proprietorship) as of and for the year ended December 31, 2007 and have issued my report thereon dated February 14, 2008. My audit was conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The information contained in the Supplemental Schedule is presented for purposes of additional analysis and is not a required part of the basic financial statements, but is supplementary information required by rule 17a-5 under the Securities Exchange Act of 1934. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and, in my opinion, is fairly stated in all material respects in relation to the basic financial statements taken as a whole.

David Merfeld CPA, P.C.

Boston, Massachusetts February 14, 2008

FINANCIAL AND OPERATIONAL COMBINED UNIFORM SINGLE REPORT PART IIA

BROK	ER OR DEALER Oshima & Associates as	of	12/31/2007	
	COMPUTATION OF NET CAPITAL			
1 T	otal ownership equity from Statement of Financial Condition	\$	32,918	3480
2 0	Deduct ownership equity not allowable for Net Capital			3490
3 Т	otal ownership equity qualified for Net Capital			3500
4 A	dd:			
Α	Liabilities subordinated to claims of general creditors allowable in computation of Net Capital			3520
8	Other (deductions) or allowable credits (List)			3525
5 T	otal capital and allowable subordinated liabilities	\$	32,918	3530
6 D	Deductions and/or charges:			
Α	Total nonallowable assets from Statement of Financial Condition (Notes B and C)\$ 6,121 3	540		
В	3. Secured demand note delinquency	590		
C	Commodity futures contracts and spot commodities -	_		
	proprietary capital charges	600		
D	Other deductions and/or charges	610	6,121	3620
7 C	Other additions and/or allowable credits (List)	.,		3630
8 N	let capital before haircuts on securities positions	\$	26,797	3640
9 H	laircuts on securities (computed, where applicable, pursuant to 15c3-1(f)):			
Α	Contractual securities commitments\$	560		
8	Subordinated securities borrowings	370		
С	. Trading and investment securities:			
	1 Exempted securities	735		
	2 Debt securities	733		
	3 Options	730		
	4 Other securities	734		
Ď	Undue Concentration	550		
E	Other (List)	736	4,900	3740
10 . N	let Capital	\$	21,897	3750
	Reconciliation to net capital per unaudited IIA filed by Oshima & Associates		OMIT PE	ENNIES
, ,	leconomiation to net capital per unaudited the med by Oshima & Associates			
	Net capital per unaudited II filed by Oshima & Associates		26,497	
	Amounts per audited financial statements, less amounts per form IIA			
	Total ownership equity -5,123			
	Haircut computation -817			
	Total unaflowable assets 1,340		-4,600	
	Net capital as computed above		21,897	

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Independent Auditor's Report

Harold Oshima
Oshima & Associates (a proprietorship)
Boston, Massachusetts

In planning and performing my audit of the financial statements of Oshima & Associates (a proprietorship, the "Company") and supplemental schedule for the year ended December 31, 2007, I considered its internal control structure, including procedures for safeguarding securities, in order to determine my auditing procedures for the purposes of expressing my opinion on the financial statements, and not to provide assurance on the internal control structure.

Also, as required by Rule 17a-5(g)(1) of the Securities and Exchange Commission ("SEC"), I have made a study of the practices and procedures followed by the Company, including practices and procedures that I considered relevant to the objectives stated in Rule 17a-5(g) in making periodic computations of aggregate indebtedness (or aggregate debits) and net capital under Rule 17a-3(11) and for determining compliance with the exemptive provisions of Rule 15c3-3(k)(2). Because the Company is an "introducing broker", and does not carry securities accounts for customers or perform custodial functions relating to customer securities, I did not review the practices and procedures followed by the Company in any of the following:

- 1. Making quarterly securities examinations, counts, verifications, and comparisons
- 2. Recordation of differences required by Rule 17a-13
- Complying with the requirements for prompt payment for securities under Section 8
 of Federal Reserve Regulation T of the Board of Governors of the Federal Reserve
 System.

The management of the company is responsible for establishing and maintaining an internal control structure and the practices and procedures referred to in the preceding paragraph. In fulfilling this responsibility, estimates and judgments by management are required to assess the expected benefits and related costs of internal control structure, policies and procedures and of the practices and procedures referred to in the preceding paragraph and to assess whether those practices and procedures can be expected to achieve the SEC's abovementioned objectives. Two of the objectives of an internal control structure and the practices and procedures are to provide management with reasonable, but not absolute, assurance that assets for which management has responsibility are safeguarded against loss from unauthorized use or disposition and that transactions are executed in accordance with management's authorization and recorded properly to permit preparation of financial statements in conformity with generally accepted accounting principles. Rule 17a-5(g) lists additional objectives of practices and procedures listed in the preceding paragraph.

Because of inherent limitations in any internal control structure or the practices and procedures referred to above, errors or irregularities may occur and not be detected. In addition, projection of any evaluation of them to future periods is subject to the risks that they may become

inadequate because of changes in conditions or that the effectiveness of their design and operation may deteriorate.

My consideration of the internal control structure would not necessarily disclose all matters in the internal control structure that might be material weaknesses under standards established by the American Institute of Certified Public Accountants. A material weakness is a condition in which the design or operation of the specific elements does not reduce to a relatively low level the risk that errors or irregularities in amounts that would be material in relation to the financial statements being audited may occur and not be detected within a timely period by employees in the normal course of performing their assigned function. However, I noted no matters involving the internal control structure, including procedures for safeguarding securities, that I consider to be material weaknesses as defined above.

I understand that practices and procedures that accomplish the objectives referred to inthe second paragraph of this report are considered be the SEC to be adequate for its purposes in accordance with the Securities Exchange Act of 1934 and related regulations, and that practices and procedures that do not accomplish such objective in all material respects indicate a material inadequacy for such purposes. Based on this understanding and on my study, I believe that the Company's practices and procedures were adequate at December 31, 2007 to meet the Commission's objectives.

This report is intended solely for the use of the Board of Directors, management, the SEC, the New York Stock Exchange, and other regulatory agencies that rely on Rule 17a-5(g) under the Securities Exchange Act of 1934 in their regulation of brokers and dealers, and should not be used for any other purpose.

David Merfeld CPA, P.C.

Boston, Massachusetts February 14, 2008

